



**UNLOCK YOUR  
FUTURE WITH AN**

**ONLINE  
MBA/MCA/BBA/BCA**

**WITH**

**WORK-FROM-HOME  
JOB UP TO  
₹6 LPA CTC**



# ADMISSION PARTNER OF INDIA'S MOST REPUTED UNIVERSITIES



**MANIPAL**  
ACADEMY of HIGHER EDUCATION  
*(Institution of Eminence Deemed to be University)*



**SMU** SIKKIM  
MANIPAL  
UNIVERSITY  
*(University under Section 2(f) of the UGC Act)*



**SHARDA**  
ONLINE  
*Beyond Boundaries*

**ON. VGU**  
ONLINE VGU  
Entitled by UGC



**Shoolini**  
University

**Online**  
Degrees  
UGC Entitled



**LPU Online**  
Same Degree, Now Online.  
Entitled by UGC



**D Y PATIL**  
DEEMED TO BE  
UNIVERSITY  
**ONLINE**  
NAVI MUMBAI



**JAIN**  
DEEMED-TO-BE UNIVERSITY



**CU Online**  
Discover. Learn. Empower.



**GLA**  
UNIVERSITY  
MATHURA  
Established vide U.P. Act 21 of 2010.



SVKM'S  
**NMIMS**  
Deemed to be UNIVERSITY



**VIGNAN'S**  
Foundation for Science, Technology & Research  
(Deemed to be UNIVERSITY)  
-Estd. u/s 3 of UGC Act 1956

**UPES**  
ONLINE  
UNIVERSITY OF TOMORROW



**AMITY**  
UNIVERSITY  
ONLINE



**AMRITA**  
VISHWA VIDYAPEETHAM

**AHEAD**  
Online

# Revolutionising Education and Employability with EnrolVia

EnrolVia is committed to bridging the gap between education and employability. We empower students with educational opportunities while equipping them with real-world skills for a successful career. We partner with India's top NAAC A++ accredited and UGC-approved universities to offer hassle-free admissions for undergraduate and postgraduate programs.

As a Career Consultant at EnrolVia, you will play a key role in guiding students toward high-quality educational opportunities while also enabling them to earn while they learn. Apply now and become a part of EnrolVia's mission to revolutionise education and employability!



# Position Overview: Business Development Trainee (BDT)

1

## 30-Day OJT Program

Comprehensive training to develop skills in sales and business development

2

## Skill Development

Focus on communication, negotiation, and market research

3

## Practical Application

Engage in real-world projects under mentor guidance

4

## Full-Time Role

Successful completion leads to Business Development Associate (BDA) position



# Why Choose EnrolVia?

 Degree Admission Counseling

 Integrated Approach

 Career Success

We offer personalized career guidance, application assistance, and financial support, ensuring a smooth academic journey and successful enrolment. Our integrated approach combines education, experience, and earnings, providing hands-on learning and expert-led mentorship for personal and professional growth.

Why settle for just a degree when you can gain experience and financial independence too?

# Key Responsibilities as a Career Consultant



## Career Counseling

Help students choose the right course and university.



## Admission Assistance

Facilitate seamless enrolment in top universities.



## Performance-Based Sales

Generate leads and convert them into successful enrolments.



## Relationship Management

Build strong relationships with students and parents.

As a Career Consultant, you will guide students toward high-quality educational opportunities while enabling them to earn while they learn. Improve communication and counseling techniques through training and skill development.





# Compensation and Incentives

**15,000**

**OJT Stipend**

Upon successful completion of a 30-day training program.

**2,500**

**Hiring Incentive**

For each successful hire made during OJT.

**7-9 LPA**

**Post-OJT CTC**

(4-6L Fixed + 3L Variable)

Earn a competitive OJT stipend and hiring incentives. Post-OJT, enjoy a lucrative CTC structure with fixed and variable components. Achieve targets to qualify for BDM promotion and leadership roles with increased compensation.

# Performance-Based Rewards

## 1 2-5 Hirings

<sup>1</sup>  
CTC of 7 LPA (4 LPA Fixed + 3 LPA Variable)

## 2 6+ Hirings

CTC of 8 LPA (5 LPA Fixed + 3 LPA Variable) and eligibility for BDM Interview

## 3 BDM Qualification

CTC of 9 LPA (6 LPA Fixed + 3 LPA Variable), with responsibility to lead own team





# Career Progression

1

## Fast-Track to BDM

Complete 6 hirings during OJT for direct promotion to Business Development Manager with 9,00,000 CTC

2

## BDA Growth

Achieve 6 hirings for three consecutive months to be promoted to BDM

3

## Long-Term Leadership

Complete 2-year MBA course for eligibility to leadership position with 12 LPA CTC



# Career Progression Opportunities

1

Complete 6 Hirings

2

Achieve Targets for 3 Months

3

2-Year MBA

Complete 6 hirings during OJT to qualify for BDM Promotion (<sup>1</sup>9 LPA). Consistently achieve targets for 3 months for direct promotion to BDM. Complete a 2-year MBA while working to advance to a leadership role with <sup>1</sup>10 LPA CTC.

# Training and On-Job Experience

## Comprehensive Training

Sales strategies, communication skills, and business development.

## Mentorship

Continuous guidance from experienced mentors.

## Practical Experience

Live projects and real business challenges.

Benefit from a comprehensive training program covering sales strategies, communication skills, and business development. Receive continuous guidance from experienced mentors and gain practical experience through live projects and real business challenges.

# Skills and Qualifications



## Education

Any graduate/postgraduate (Preferred: Sales, Marketing, Business).

## Skills

Strong communication, interpersonal skills, remote work capability, and time management.

## Mindset

Goal-oriented, self-driven, and passionate about career growth.

## Technical Requirements

Laptop/computer with a stable internet connection.

We seek candidates with strong communication and interpersonal skills, a goal-oriented mindset, and a passion for career growth. Remote work capability and time management skills are essential. A laptop/computer with a stable internet connection is required.

# Application Process

- 1** **Resume Submission**  
Apply through our official portal.
- 2** **Screening Call**  
Telephonic round for suitability assessment.
- 3** **Performance Assessment**  
Demonstrate sales & communication skills.
- 4** **Final Interview**  
Discussion with senior management.

The application process involves resume submission through our official portal, a screening call for suitability assessment, a performance assessment to demonstrate sales and communication skills, and a final interview with senior management.

**Apply for Job**

shift

# Take Your First Step Towards a Rewarding Career!

Join EnrolVia is mission to revolutionise education and employability! With comprehensive training, mentorship, and earning opportunities, you'll be career-ready from day one. Earn up to 5 LPA based on performance, with additional incentives for exceeding sales targets. Dedicated mentors will guide you throughout, ensuring you gain skills and confidence.

Apply now and become a part of a growth-oriented environment where you can thrive and make a difference in the lives of students. Your journey to a rewarding career starts here!

